

PHILADELPHIA MEETING
FINANCIAL STATEMENT

INCOME

REGISTRATION FEE	\$311,010.00
TRAINING SESSIONS	4,275.00
MINORITY DANCE	2,472.00
ROOM REBATE	15,584.26
TOTAL INCOME	\$333,341.26

EXPENSES

ALL ACADEMIC	\$ 18,457.70
AUDIO VISUAL	47,815.12
DRAYAGE	16,952.85
MEALS	1,144.83
EXTRA HELP WAGES	1,500.00
POSTAGE	838.23
PRINTING	2,267.54
PROGRAM PRINTING	18,599.31
PROGRAM COMM LUNCH	2,791.44
WORKSHOP EXPENSE	5,301.38

RECEPTIONS

BRUNCH	12,253.68
WINE & CHEESE	12,951.00
OPENING RECEP.	23,905.82
PRESIDENTIAL	34,683.32
MINORITY DANCE BAND	3,762.00
ICE CREAM SOCIAL	114.24

SHIPPING	8,433.15
SITE VISIT TRAVEL	771.61
SUPPLIES	20,675.11
TRAVEL	3,345.13

TOTAL EXPENSE \$236,563.46

TOTAL PROFIT \$96,777.80