

2001

ATLANTA MEETING INCOME STATEMENT

MEETING INCOME

| | |
|--|---------------------|
| '01 ATLANTA REGISTRATION FEES | \$149,173.75 |
| '01 REGISTRATION FEES COLLECTED IN '02 | 1,195.00 |
| '01 REGISTRATION FEES OUTSTANDING | 2,715.00 |
| ROOM REBATE | 452.96 |
| PROGRAM BOOK SOLD | 20.00 |
| PROGRAM ADVERTISING | 6,600.00 |
| MEETING INSERTS INCOME | 1,750.00 |
| TOTAL INCOME RECEIVED | \$161,906.71 |

MEETING EXPENSES

| | |
|---------------------------------|---------------------|
| ATTRITION CHARGE | \$ 19,389.38 |
| AUDIO VISUAL | 7,095.06 |
| DRAYAGE | 4,965.15 |
| POSTAGE | 2,257.38 |
| PRINTING | 5,965.97 |
| PROGRAM BOOK | |
| PRINTING | 15,578.82 |
| POSTAGE | 29.38 |
| CMS SOFTWARE | 2,387.00 |
| RECEPTIONS | |
| PRESIDENTIAL | 22,638.20 |
| OPENING RECEPTION | 16,271.10 |
| ICE CREAM SOCIAL | 1,212.33 |
| CANADIAN SOCIAL | 988.68 |
| SHIPPING | 2,336.75 |
| SUPPLIES | 13,491.06 |
| TELEPHONE | 123.13 |
| TRAVEL EXPENSE | 3,528.08 |
| ATLANTA MTG EXPENSE PAID IN '00 | 1,441.23 |
| TOTAL EXPENSE | \$119,698.70 |

AMOUNT OF PROFIT \$42,208.01